# STUDY GUIDE 

Charts 4, 25, 26, 27, 28, and $\underline{23}$

Week of November 9-13 Quizzes Daily-Grade Counts on Friday, 11-13-15

4a. Primary Sources are the original records of an event like diaries, eyewitness reports, photographs, artifacts, or journals.

4b. Secondary Sources are the later summaries of historians and writers after an event happens by people Who did not experience them first-hand like school textbooks, biographies, or articles in newspapers.

25a. Consumers are people who buy and use goods or services.

25b. Goods are materials that are produced for people to buy-they can be seen and touched.

25c. Services are jobs that people do for other people for pay.

25d. Producers are people who make goods or provide services.

26a. An entrepreneur is a business owner.

26b. Opportunity Cost is what you give up when making an economic choice.

26c. Supply and Demand is how much goods and services are available, that people want and are able and willing to buy at a given price.

## 25 <br> 26

27a. Scarcity is when there are not enough goods and services to satisfy the wants and needs of people.

27b. Profit is the amount of money that a company makes after all the costs of running the business have been paid.

27c. Natural Resources are things in nature for which people have found use.

28a. Capital resources are items such as land, buildings, tools, or money used in the production of other goods.

28b. Human Resources are people with skills who do a job.

28c. Specialization is when people do the jobs that they do best, like house builders or doctors.

23a. Most immigrants settled in large cities and worked in factories.

23b. Martin Luther King, Jr. led the Civil Rights Movement in the 1960s.

23c. Martin Luther King, Jr. gave a speech called "I Have A Dream" about equal rights for all people.

23d. One part of the speech was about how Dr. King hoped his children would one day be judged by the content of their character instead of the color of their skin.

